



NSLP Direct Delivery

El Pasoans Fighting Hunger Food Bank

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TEXAS DEPARTMENT OF AGRICULTURE
COMMISSIONER SID MILLER

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Food and Nutrition Division
Nutrition Assistance Programs



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www.SquareMeals.org

Discussion Topics

- Understanding Full Truckload Requirements
 - Understanding the impact of Direct Delivery requests
 - Importance of unified demand across the region serviced by El Pasoans Fighting Hunger
 - How to utilize information in forecasting for School Year 2027
- 

Full Truckload Requirements

- For USDA Foods to create a sales order, we must follow the guidance on full truckload quantities.
- This must adhere to "Quarter Truckload" requirements. For example, a truckload of 1,000 cases can only make a minimum stop of 250 cases.
- Truckloads can be split between additional warehouses, within certain constraints such as driving times.
- TDA must also consider the requested delivery periods to allow demand to be spread out and to prevent storage fees at the warehouse.

Direct Delivery Requests

How does forecasting impact truckloads?

- The demand for a material influences the creation of successful truckloads.
- Schools that place larger volume requests help ensure the availability of materials in their warehouse region.
- Spreading out requests among materials of similar categories can reduce volume and decrease the likelihood of a truckload being created.
 - For example, requesting multiple types of corn (such as frozen and canned) rather than choosing just one can impact truckload planning.

Who drives requests for the El Paso Region?

- El Paso ISD
- Socorro ISD
- Canutillo ISD
- Clint ISD
- Fabens ISD
- Ysleta ISD

What are some of the more common categories and materials in the El Paso Region?

Seasonal fruits and vegetables are extremely important due to their 'one-time buy' aspect.

- 100256 – Strawberry Fr Cup – 96/4.5oz
- 100241 – Peach Freestone Diced Frz Cup – 96/4.4oz
- 100212 – Mixed Fruit Ex Lt Can – 6/10
- 100254 – Strawberry Slices Frz Ctn – 30lb
- 100219 – Peaches Cling Slices Ex Lt Can – 6/10
- 110859 – Mixed Berry Frz Cup – 96/4oz
- 100261 – Apricot Frz Cup – 96/4.5oz
- 100313 – Corn Whole Kernel(Liq) Can – 6/10
- 100220 – Peaches Cling Diced Ex Lt Can – 6/10
- 100225 – Pears Diced Ex Lt Can – 6/10



What are some of the more common categories and materials in the El Paso Region?

Animal-based protein is traditionally one of the more expensive materials and fulfills the 'center of the plate' component

- 100158 - Beef Fine Ground Frz Ctn-40 lb
- 110730 – Pork Pulled Ckd Pkg – 8/5 lb
- 100101 – Chicken Diced Ctn – 40 lb



For some perspective here are the totals of unique items brought into the warehouse in FDP region 7 each year:

- In SY24 - **22** unique items
- In SY25 - **15** unique items
- In SY26 – **22** unique items



Recap PY 26 Review

Overall, we have 42 deliveries arriving in El Paso for the current school year.

- 100158 - Beef Fine Ground Frz Ctn – 40lb
- 100256 - Strawberry Frz Cup – 96/4.5 oz
- 110361 - Applesauce Cup – 96/4.5
- 100241 - Peach Freestone Diced Frz Cup – 96/4.4 oz
- 100212 - Mixed Fruit Ex Lt Can – 6/10
- 100219 - Peaches Cling Slices Ex Lt Can – 6/10
- 100220 - Peaches Cling Diced Ex Lt Can – 6/10
- 100225 - Pears Diced Ex Lt Can – 6/10

Top 10 Popular items brought into your neighboring warehouses PY26 San Antonio Food Bank

- 100158 - Beef Fine Ground Frozen, Ctn. - 40lb
- 111790 – Apple Juice Single Frz Cup – 96/4 oz
- 110361 – Applesauce Cup – 96/4.5
- 100256 – Strawberry Frz Cup – 96/4.5 oz
- 100212 – Mixed Fruit Ex Lt Can – 6/10
- 110859 – Mixed Berry Frz Cup – 96/4.4 oz
- 100241 – Peach Freestone Diced Frz Cup – 96/4.4 oz
- 110541 – Applesauce Unsweetened Can – 6/10
- 100220 – Peaches Cling Diced Ex Lt Can – 6/10
- 110473 – Broccoli Frz Ctn – 30 lb

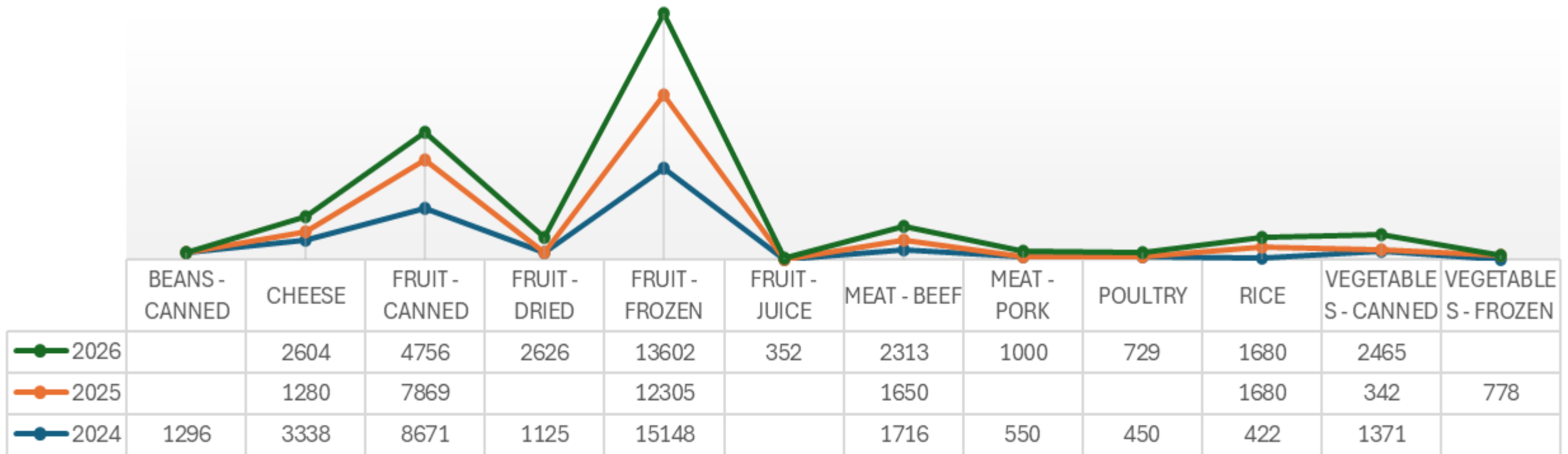
Top 15 Popular items brought into your neighboring warehouses PY26 - US Foods

- •100158 – Beef Fine Ground Frz Ctn – 40lb
- •110361 – Applesauce Cup – 96/4.5
- •100206 – Apple Slices Can – 6/10
- •100365 – Beans Pinto Can – 6/10
- •111790 – Apple Juice Singe Frz Cup – 96/4 oz
- •100336 – Spaghetti Sauce Meatless Can – 6/10
- •100256 – Strawberry Frz Cup – 96/4.5 oz
- •110541 – Applesauce Unsweetened Can – 6/10
- •100212 – Mixed Fruit Ex Lt Can – 6/10
- •100012 – Cheese Ched Rdu Fat Yel Shred Bag – 6/5 lb
- •100220 – Peaches Cling Diced Ex Lt Can – 6/10
- •100225 – Pears Diced Ex Lt Can – 6/10
- •100219 – Peaches Cling Slices Ex Lt Can – 6/10
- •100101 – Chicken Diced Ctn – 40lb
- •110859 – Mixed Berry Frz Cup – 96/4 oz

Ordering Trends by Program Year

12

Sum of Sum of Ordered Qty



Product Type ▾

How Can We Utilize this Information?

- Understanding the importance of the USDA Foods Survey sent out by TDA at the beginning of the year.
- Utilizing the Foods Available List (FAL) released by USDA each year.
- Working with your ESC region and schools within your FDP region to better understand common material needs.
- Getting the most out of USDA Foods to maximize the Planned Assistance Level.

USDA Foods

USDA Foods Available List for School Year 2024-2025 for Schools and Institutions

USDA Foods Description	WSC# M	PACK SIZE	USDA Foods Description	WSC# M	PACK SIZE	SUBGROUP
Fruits			VEGETABLES			
Apples, Braeburn, Fresh	100013	40 lb case	Bears, Green, Low-sodium, Canned (K)	100187	6/10 oz can	OTH
Apples, Empire, Fresh	100017	40 lb case	Bears, Green, No Salt Added, Frozen	100361	30 lb case	OTH
Apples, Fuji, Fresh	100022	40 lb case	Bears, Green, No Salt Added, Frozen	110454	12/2.5 lb bag	OTH
Apple Slices, Unswetened, Canned	100041	40 lb case	Broccoli Florets, No Salt Added, Frozen	110474	30 lb case	NO
Apples, Granny Smith, Fresh	100043	30 lb case	Carrrots, Diced, No Salt Added, Frozen	100480	30 lb case	NO
Apples, Red Delicious, Fresh	100014	40 lb case	Carrrots, Diced, No Salt Added, Frozen	110052	12/2.5 lb bag	NO
Apple Slices, Unswetened, Canned	100026	6/10 oz can	Carrrots, Sliced, Low-sodium, Canned	100099	6/10 oz can	NO
Apple Slices, Unswetened, Frozen (IQF)	100018	30 lb case	Carrrots, Sliced, Low-sodium, Canned	100092	6/10 oz can	NO
Applesauce, Unsweetened, Canned (K)	110013	6/10 oz can	Corn, Whole Kernel, No Salt Added, Canned (K)	100122	6/10 oz can	ST
Applesauce, Unsweetened, Cup, Single Serve	110061	96/4.5 oz cup	Corn, Whole Kernel, No Salt Added, Frozen	100348	30 lb case	ST
Apricots, Dried, Fresh	100048	Bulk Pounds	Corn, Whole Kernel, No Salt Added, Frozen	110058	12/2.5 lb bag	ST
Apricots, Diced, Cusp, Frozen	100061	96/4.5 oz cusp	Mixed Vegetables, No Salt Added, Frozen	111230	6/5 lb bag	ADD'L
Apricots, Dried, Extra Light Syrup, Canned	100016	6/10 oz can	Pears, Green, Low-sodium, Canned	100135	6/10 oz can	NO
Blueberries, Wild, Unsweetened, Frozen	100043	30 lb case	Pears, Green, No Salt Added, Frozen	100500	30 lb case	NO
Blueberries, Wild, Unsweetened, Frozen	100042	8/7.5 lb bag	Pears, Green, No Salt Added, Frozen	110763	12/2.5 lb bag	NO
Blueberries, Unsweetened, Frozen	100024	30 lb case	Pepper/Onion Strips, No Salt Added, Frozen	110734	30 lb case	OTH
Blueberries, Unsweetened, Frozen	111463	12/2.5 lb bag	Potatoes, Diced, No Salt Added, Frozen	100344	6/5 lb bag	NO
Cherries, Tart, Dried, Frozen	100016	4.5 lb case	Potatoes, Diced, No Salt Added, Frozen	100357	6/5 lb bag	NO
Cherries, Tart, Dried, Individual Portion	110043	250/1.38 oz bag	Potatoes, Wedges, Fat Free, Low-sodium, Frozen (IQF)	100386	6/5 lb bag	ST
Cherry Snap, Pitseed, Unsweetened, Frozen (IQF)	110087	12/2.5 lb bag	Potatoes, Wedges, Low-sodium, Frozen (IQF)	110055	6/5 lb bag	ST
Cranberries, Dried, Individual Portion	110773	300/1.18 oz bag	Potatoes, For Processing to Dehydrated	100027	6/10 oz can	NO
Mixed Berries (Blackberries, Strawberries), Cusp, Frozen	110899	96/4 oz cup	Potatoes, For Processing to Dehydrated	100027	6/10 oz can	NO
Mixed Fruit Apples, Cherries, Cranberries, Raisins, Dried	110661	5/2 lb bag	Salsa, Low-sodium, Canned	100130	6/10 oz can	NO
Mixed Fruit (Peaches, Pears, Grapes), Extra Light Syrup, Canned	100012	6/10 oz can	Salsa, Low-sodium, Pouch	100186	6/10 oz pouch	NO
Oranges, Fresh	100083	34-39 lb case	Spaghetti Sauce, Low-sodium, Canned	100036	6/10 oz can	NO
Peaches, Dried, Extra Light Syrup, Canned	100020	6/10 oz can	Spaghetti Sauce, Low-sodium, Pouch	100177	6/10 oz pouch	NO
Peaches, Diced, Cusp, Frozen	100014	30 lb case	Spinach, Chopped, No Salt Added, Frozen (IQF)	100045	30 lb case	NO
Pineapples, Sliced, Frozen	100039	20 lb case	Sweet Potatoes, Cubes, No Salt Added, Frozen	110662	6/5 lb bag	NO
Pineapples, Sliced, Frozen	100048	12/2.5 lb bag	Sweet Potatoes, Crinkle Cut Fries, Low-sodium, Frozen	110721	6/5 lb bag	NO
Pineapples, Diced, Extra Light Syrup, Canned	100016	6/10 oz can	Sweet Potatoes, Crinkle Cut Fries, Low-sodium, Canned	100710	6/5 lb bag	NO
Pineapples, Diced, Extra Light Syrup, Canned	100025	6/10 oz can	Tomato Paste, No Salt Added, Canned	100017	6/10 oz can	NO
Pears, Halves, Extra Light Syrup, Canned	100026	6/10 oz can	Tomato Paste, No Salt Added, Canned	100017	6/10 oz can	NO
Pears, Diced, Extra Light Syrup, Canned	100028	6/10 oz can	Tomato Paste, No Salt Added, Canned	100017	6/10 oz can	NO
Pears, Unsweetened, Individual Portion	100079	344/1.33 oz unit	Tomato Paste, No Salt Added, Canned	100017	6/10 oz pouch	NO
Strawberries, Diced, Cusp, Frozen	100056	96/4.5 oz cup	Tomatoes, Diced, Low-sodium, Canned	110829	6/10 oz can	NO
Strawberries, Sliced, Frozen	100014	30 lb case				
Strawberries, Sliced, Unsweetened, Frozen (IQF)	110860	6/5 lb bag				
Strawberries, Whole, Unsweetened, Frozen (IQF)	110846	6/5 lb bag				

Note: USDA Foods entitlement may also be used to order a variety of fresh fruits and vegetables for weekly delivery through the USDA DOD Fresh Fruit and Vegetable Program. Contact your State Distributing Agency if you are interested in participating in this program.

KEY:
OTL - Other vegetable subgroup
NO - Red/Orange vegetable subgroup
ST - Starchy vegetable subgroup
ADD'L - Rooted cereals/tubers/toward additional vegetables
KC - Individually Quick Frozen
NOA - Non-Alcoholic Beverage
NOB - Non-Beverage
NOI - Non-Irradiated
NOJ - Non-Juice
NOK - Non-Kitchen Equipment Required
NOO - Non-Olefin

Reminders

- **Benefits of WBSCM**
 - **Real time data:** Provides up-to-date information on truckload status and the outcomes of ordering rounds, ensuring a clearer understanding of current operations
 - **Entitlement Values:** Displays actual prices once the status is updated to "Purchased," offering accurate financial insights
- **Reports:** Review the Entitlement Bonus/Summary Report and the Requisition Status Report at least monthly to stay informed and manage inventory effectively
- **Inventory Management:** Take ownership of USDA Foods requested from El Pasoans Fighting Hunger warehouse
- **Technical Support:** Contact your ESC for any technical assistance needed.

Preparing for SY 2027

- Review Requisition Status Report to begin forecasting for school year 26-27
- Complete opt-in for DoD participation in school year 2027
- Complete USDA Foods Survey
- Check beginning balance of Planned Assistance Level in Entitlement/Bonus Summary Report in December 2025
- Review which processors you have an awarded bid for in school year 2027 before ordering

Round 1 Processing Diversion Requests

Schools should not be requesting USDA Foods diverted to a processor when bid has not yet been awarded during round 1.

- If you are due for a rebid, it is recommended to focus on direct delivery utilization
- If you are in a renewal year you are safe to make requests as planned.
- Schools utilizing FSMCs or managing their own food bids should seek to complete procurement by end of December.
- If this is currently not your best practice, please reach out to your Cooperative or your schools procurement team to strategize completing the bidding process earlier.

Schools diverting pounds to only find out they do not have an award to draw down has an extremely negative impact on processor inventory.

- This leads to unclaimed inventory at the processor impacting performance.
- This impacts future ordering for the processor as TDA reviews excess inventory and performance metrics of schools.

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To file a program discrimination complaint, a Complainant should complete a Form AD-3027, USDA Program Discrimination Complaint Form which can be obtained online at: <https://www.usda.gov/sites/default/files/documents/USDA-OASCR%20P-Complaint-Form-0508-0002-508-11-28-17Fax2Mail.pdf>, from any USDA office, by calling (866) 632-9992, or by writing a letter addressed to USDA. The letter must contain the complainant's name, address, telephone number, and a written description of the alleged discriminatory action in sufficient detail to inform the Assistant Secretary for Civil Rights (ASCR) about the nature and date of an alleged civil rights violation. The completed AD-3027 form or letter must be submitted to USDA by:

1. mail:

U.S. Department of Agriculture
Office of the Assistant Secretary for Civil Rights
1400 Independence Avenue, SW
Washington, D.C. 20250-9410; or

2. fax:

(833) 256-1665 or (202) 690-7442; or

3. email:

program.intake@usda.gov

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Please take a moment to complete this survey.
Your feedback will help us understand how useful this information is for your ordering strategy and provide insights on deliveries to and from your state contracted warehouse.

Questions?

Thank you for attending this webinar today, we hope this will help you with your ordering for the next school year!

We're open to any questions you may have regarding direct delivery and USDA Foods in your region.